



Food - Family - Fun

## **Inside/Outside Sales Consultant**

### **Salary: \$35,000/ annually plus Commission**

**(Competitive Salary Based on Experience)**

#### **Skills Required**

- Team Player
- Computer Literate
- Proficient in Cash/Credit Transactions
- Guest-Centric Attitude

The **Inside/Outside Sales Consultant** is: Our Sales Consultants are responsible for selling well, fun! Our ideal team member will serve as the 'face' of **PartyHQ's** and work with our guests to design the perfect combination of food, drinks, games & teambuilding for corporate and social events. To hit the ground running you'll need networking skills, strong relationships in the community, great multi-tasking abilities, and the drive to succeed!

#### **What makes a great Inside/Outside Sales Consultant:**

- The ability to work in a fast-paced, multi-faceted Restaurant/Entertainment scene.
- Outgoing and personable with excellent verbal and written communication skills!
- Eager to learn and love developing new sales skills!
- You love hosting networking events!
- All phone calls are always answered and no message goes without a same day response!
- You haven't met a goal you can't beat!
- You like booking sales three months in advance!
- SMERF means more to you than little blue creatures!

**DAY IN THE LIFE...**Everybody is Somebody! At **PARTYHQ**, we believe that each person and every position matters; everyone contributes to our success!

- People, got to like them, they are the MOST important asset!
- Feel the power! You assist in selling 15 to 20 percent of the business!

Address: Bowie Town Center, 15606 Emerald Way, Bowie, MD 20716

[www.goparthq.com](http://www.goparthq.com)



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- You work with the sales manager and you get to work with the best in the industry.

You Got It! At **PARTYHQ**, we believe that each person and every position matters; everyone contributes to our success!

- The "You Got It" attitude is contagious - it starts with you, extends to your team and makes our Guests love spending time at **PARTYHQ!**
- You sell the FUN and take care of every Party Host's needs!
- There is nothing you would not do for your TEAM! And there is nothing we would not do for YOU!
- We strive for 100% "guest satisfaction." If they need something for an event, you and your team are on it!
- Sales is all about relationships! Your positive energy and "You Got It" attitude should lead to repeat business and great referrals!

### Working Environment

- Non typical Restaurant environment. We have great food, millions of dollars' worth of games, host the best Special Events and have thousands of people coming to have FUN!
- Dress to impress, we are business casual but with a tie!
- Our business is nights, weekends and holidays and our Inside/Outside Sales Consultant knows when to book the parties!
- Workdays, nights, and/or weekends as required
- Work in noisy, fast paced environment with distracting conditions
- Move about facility and stand for long periods of time
- Read and write handwritten notes
- Lift and carry up to 30 pounds
- Must have regular and predictable attendance